Vivek Reddy Sama

Seattle, WA | vivekreddysama@gmail.com | linkedin.com/in/vivek-sama

Education

University of Washington Bothell **Expected June 2027**
B.A. in Business Administration, Finance | Minor in Data Analytics **GPA: 3.73/4.00**
Coursework: Investments, Financial Modeling, Financial Institutions & Markets **GRE: 337 (168Q, 169V)**

Everett Community College **August 2025**
Associate in Arts, Business Transfer (DTA/MRP) | Graduated with Distinction

Professional Experience

Bothell Consulting Association (BCA) Feb 2026 – Present
Student Consultant | iFoodBee & LETI Engagements *Bothell, WA*
- **LETI (Oct 2026 – Present):** Building a multi-year Excel operating model for a proposed event center, with pricing, break-even, utilization, and DCF/NPV sensitivity scenarios to test financial feasibility.
- **iFoodBee (Feb – Jun 2026):** Built a go-to-market plan and KPIs for a surplus-food marketplace.

University of Washington Bothell Oct 2026 – Present
Undergraduate Researcher, under the guidance of Professor Solmaz Batebi *Bothell, WA*
- Researching how AI affects venture capital decisions; built a Python literature pipeline (Gemini API, OpenAlex, SSRN) that screened 41 papers into a 5-paper pilot.

Quadrant Technologies Jun 2025 – Aug 2025
Software Developer Intern *Seattle, WA*
- Built and deployed an HR/IT platform with GenAI tools and Power BI dashboards from HR requirements; adopted by 1,500+ employees within six weeks; placed 1st of 10 intern teams.

Digital Marketing Agency Sep 2024 – Apr 2025
Founder & Growth Strategist *Seattle, WA*
- Grew a digital media brand to 50,000+ followers in 8 months, earned ad revenue from small businesses, and sold it.

Investment Competitions & Projects

Vanguard ETF Challenge | *3rd of 116 Teams, National Finalist* Fall 2026
- Led the allocation strategy for a team of four managing $250K in simulated capital across Vanguard ETFs, ranked on Sharpe ratio; finished 3rd of 116 teams from 63 universities with a team Sharpe ratio of 3.64.
- After reaching the top 10, moved about three-quarters of the portfolio into short-term bond and Treasury ETFs, which held up through a sharp market drop. Finalist pitching an original TIPS ETF proposal to Vanguard.

Vult | *Co-founder, Quantitative Research Platform* 2026 – Present
- Co-founded an OCaml paper-trading platform that tests strategies net of trading costs; built three pre-trade risk checks (maximum-loss kill switch, order-size limits, capital availability) and the full React/TypeScript frontend.

Point72 Investment Case Competition | *Nebius Group (NASDAQ: NBIS)* Oct 2026
- Led revenue and operations research on a two-person team; mapped about 18 data-center sites and built revenue bottom-up from capacity, GPUs, utilization, and pricing through 2031.
- Short call: $120 base target vs. $219.71 (−45%) on GPU depreciation, leverage, and customer concentration.

Dodge & Cox Stock Pitch Competition | *Prysmian S.p.A. (BIT: PRY)* Oct 2026
- Led the financial model on a two-person team: projections through 2030 and 12x/16x/18x bear/base/bull exit multiples; base-case target of €143.14 vs. €109.40 (about 7.6% a year with dividends).

Defense Equity Event Study | *Independent Research* Jan 2026 – Jun 2026
- Tested whether 7 defense contractors beat the S&P 500 around 3 geopolitical conflicts (±90-day windows, hypothesis tests, difference-in-differences in R); no significant outperformance ($p = 0.516$).

Leadership

UW Finance Club | *Director of Relations* 2026 – Present
- Recruited speakers for 3 events featuring Deloitte and Merrill Lynch (200+ total attendees); moderated Q&As.

Skills & Certifications

Finance: Three-Statement Modeling, DCF/NPV Valuation, Comparable Companies, Scenario & Sensitivity Analysis
Data & Programming: Excel, Python, SQL, R, Power BI, Tableau, TypeScript/React, OCaml
Other: Bloomberg Market Concepts certification; Languages: English, Telugu, Hindi